



**KP**  
**ELECTRIC**

POWER AND BEYOND



[KPELECTRIC.COM.AU](http://KPELECTRIC.COM.AU)

# COMPANY OVERVIEW

# AN INTEGRATED ELECTRICAL SERVICE PARTNER

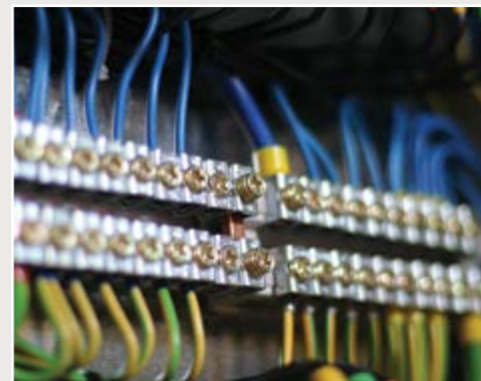
As your integrated electrical service partner, KP can provide the people, tools and expertise to manage all your electrical services in any location around Australia. As one of the most respected and awarded electrical companies in Australia, KP have built a reputation on providing quality, exceptional service delivery and creating innovative solutions for clients.

## ABOUT KP

Established in 1995, KP has grown to become a truly national electrical services provider operating in all capital cities and a number of major regional centres in Australia.

KP's competitive advantages lie at the heart of our business model where tasks are completed in-house, delivered with thought and innovation to create the most cost effective solutions. Our aim is to minimise the cost together with your time in managing the different electrical tasks required to be completed and provide you with the complete Electrical Facility Management Solution.

Our client base has grown to include many of Australia's largest companies across many sectors including Infrastructure, Education, Commercial, Retail, Defence, Mining and Health to name a few. So whether it's Service, Lighting, Electrical Installation, Compliance Testing, General Maintenance or Major Construction across the Commercial and Industrial sectors, KP can deliver.



KP is an innovative and reliable electrical service contracting partner that can deliver a single stream Electrical Facility Management solution to you or your clients nationwide.

Our scale, capabilities and experience ensure you can rely on KP to deliver all the electrical solutions you need from a single provider.

## OUR SERVICES INCLUDE

- ✓ 24-hour Breakdown Repairs
- ✓ Installation and Modifications
- ✓ Fixed Cost Programmed Lighting Maintenance
- ✓ Reactive Lighting Maintenance
- ✓ Commercial/Industrial Projects
- ✓ Office Refits
- ✓ National Rollouts
- ✓ Compliance – RCD /Test-Tag/ Emergency Lighting
- ✓ Generator Servicing
- ✓ Data Services
- ✓ Lightning Protection
- ✓ UPS Maintenance
- ✓ Power Factor Correction
- ✓ Fire Services
- ✓ Infrared Thermo Scans
- ✓ Automation - C- Bus/Dynalite

## OUR MARKETS

- ✓ COMMERCIAL
- ✓ INDUSTRIAL
- ✓ RETAIL
- ✓ INFRASTRUCTURE
- ✓ DEFENCE
- ✓ EDUCATION
- ✓ HEALTH



# TECHNOLOGY

# CONFIDENCE IN QUALITY AND COMPLIANCE

## LEVERAGING THE POWER OF TECHNOLOGY

KP is a leader in embracing new technologies to improve quality and efficiency of our service delivery. To do this KP have installed a state of the art GPS tracking system into all vehicles to enable our scheduling team to provide accurate attendance time lines to minimise response times for those urgent and immediate requirements.

Whilst on site our technicians use iPad technology in conjunction with KP's comprehensive job management software, which enables access to historical site information including previous service history notes and attendances. Our management software allows our technicians to keep track of time on site; materials used and collate any other useful information in real time. The system will also allow client interaction so clients are fully up to date with the progress of their work order.



## YOUR CONFIDENCE IS OUR BUSINESS

KP ensures consistent service quality through:

- ✓ A dedicated partnership manager
- ✓ An experienced team of technicians
- ✓ A fully integrated quality management system
- ✓ Best practice OHSE
- ✓ A service delivery plan developed with our clients

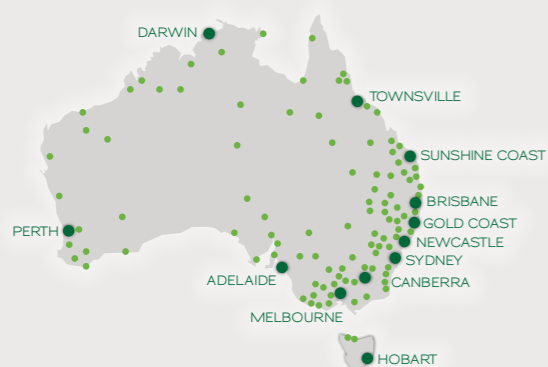


## RECOGNITIONS

- ✓ Winner of 5 National Electrical Contractors Association Awards – Judged by our peers for excellence and innovation in the industry

The quality and integrity of our service defines our client's confidence in us and hence the success of our business.

## NATIONWIDE MOBILE SERVICE DELIVERY



With an extensive network of experienced Managers, Supervisors and Technicians supported by our efficient scheduling and communication systems KP can deliver reliable Electrical Contracting solutions to you wherever and whenever you need them around Australia.

## COMMITTED ENVIRONMENTAL FOCUS

Our commitment to the environment is a core value of KP as evidenced by the following initiatives:

- ✓ The environment is an essential consideration in our procurement strategy
- ✓ A 5 star vehicle fleet comprising of low emission diesel vehicles
- ✓ A comprehensive lamp-recycling program
- ✓ Other wastes are recycled where possible



## LIGHTING MAINTENANCE THE KP WAY

## PROGRAMMED OR REACTIVE SERVICE

Lighting technology has changed significantly over the years and has produced many new lamp types. It has become impractical for Electrical Contractors to be able to carry the various spares required for effective lighting maintenance. With so many wattages, sizes and colours together with spare parts and equipment required, contractors lose their efficiencies by travelling back and forward to suppliers and procuring spares in small inefficient quantities.

**KP HAS A DEDICATED NATIONAL LIGHTING TEAM THAT DELIVER A GREATLY IMPROVED LIGHTING SOLUTION FOR CLIENTS AT A FRACTION OF THE COST.**

Presentation, image and safety are of the utmost importance for leading retailers and commercial property managers when it comes to lighting. It's a fact that a well-maintained lighting system will sell more products together with the importance of maintaining a lighting level exceeding the standards. With hundreds of different types of lamps, spare parts and height scenarios it's important to have a contractor that can deliver these items in an efficient manner across a property portfolio. KP technicians will always arrive on site with the required lamps and spare parts to efficiently complete the job.

KP has a fleet of dedicated lighting vehicles operated by trained and qualified lighting technicians (A Grade Electricians). We have bulk supply agreements direct with the major manufacturers and each van is stocked with over 100 different types of lamps and spares to ensure we minimise any time wastage in procurement of stock.

KP operates both a programmed and reactive lighting maintenance service to cater for different client requirements. The programmed service offers a greatly reduced service fee where a regular attendance can be scheduled to suit both KP and the client. Attendance can be at any time interval to suit client and tenant requirements. Should our clients require urgent lighting maintenance KP offer a unique 2 hours turnaround in most areas.

**WE ONLY CHARGE  
FOR WHAT WE DO NOT HOW LONG IT TAKES**

To complement the KP Lighting model and drive further efficiencies, KP have developed a unique charging model based around our schedule of rates (Cost per lamp) as opposed to a standard do and charge (Hourly rate) type arrangement. This way our clients are charged for lamps changed as opposed to the time taken to change. There is no charge for procurement of stock and if we don't have the correct lamps and spares on board there is no further charges (car park and pole lighting excluded). This method of charging ensures maximum productivity and efficiency. You will know the cost before we arrive.



## SYDNEY

4/10-18 Ocean Street  
Banksmeadow NSW 2019

## MELBOURNE

9/65 - 75 Mark Street  
North Melbourne VIC 3051

## PERTH

400 Newcastle Street  
West Perth WA 6005

## BRISBANE

365 Kelvin Grove  
Kelvin Grove QLD 4059

## ADELAIDE

53 Og Road  
Klemzig SA 5087

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LOCAL CALL FROM  
ANYWHERE IN AUSTRALIA

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